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## European Institute of Management and Governance

**The European Institute of Management was created with the vision to become the centre of excellence in management development, consulting and policy research.** Its mission focuses on the development of socially and professionally responsible and proactive leaders and managers, for both the private and public sector, through training, consulting and research, with holistic values and competencies.

The Institute offers modern tools and innovative methods in the design and implementation of integrated interventions on an institutional, organizational and operational basis. With regard to Training, the Institute offers tailor made educational programs with respect to the needs of the target audience. Our trainers derive from the EPLO network of experts and constitute eminent professionals and academics with proven record both in Greece and abroad.

### Alliances

1. The European Institute of Management and Governance of EPLO has been accepted as an official partner of the campaign of the **European Agency for Safety and Health at Work (EU-OSHA)** for stress in the workplace. For this purpose, the Institute organized various conferences on the issue of “Managing Stress in Workplace” in collaboration with the Ministry of Labor, Social Security and Welfare for the public sector. Furthermore the Institute has organized a distance learning educational program based on the theme of the campaign addressing public servants. The Institute's official partnership has been extended for the next campaign also (2016-17) on ‘Healthy Workplaces for All Ages’.
2. The Institute has signed an MoU with **SFEE** (Hellenic Association of Pharmaceutical Companies) in order to arrive at a consensus on how to address and solve the problems of the National Healthcare system. Furthermore, the two parties collaborate in scientific and educational activities. A Structured Democratic Dialogue (SDD) was carried out with all involved experts, institutions and organizations through two co-laboratories of SDD at the EPLO premises in Sounion in November and December 2013.
3. The Institute is in collaboration with the Institute for [21st Century Agoras](#)
4. The Institute participates in the network of the [Bionian Cluster](#) which is the First Health Sciences Cluster in Greece & Southeastern Europe.
5. The Institute has signed an MoU with ENCARDIA (music band) for training programs through Art.
6. The Institute has signed an MoU with E.N.E, the HELLENIC REGULATORY BODY OF NURSES

### THE INSTITUTE'S ACTIVITIES

#### I. Center for Dialogue

The Center for Dialogue of the European Institute of Management and Governance aims to promote the structured dialogue (as methodology and practice), in order to resolve collective disputes and to lead to policy creation.

The Dialogue Center uses, among other techniques, the Structured Democratic Dialogue (SDD approach)



in collaboration with the Institute for 21st Century Agoras ([www.globalagoras.org](http://www.globalagoras.org)). The Structured Democratic Dialogue Process – SDDP is a deeply reasoned, scientific methodology for large-scale, collaborative design, which promotes conflict resolution between communities, interest groups, countries, cultures and religions by creating convergences and producing policies. These policies are created at international, EU, national and local level through the cooperative resolution of issues. The SDD approach formulates mutual benefit solutions (win-win solutions). Moreover, SDD utilizes techniques of "collective wisdom" (dimosophia) in order to facilitate the stakeholders to achieve consensus and overcome any resistance encountered in the process of convergence concepts.

This Science of Dialogic Design has 3 Axioms, 6 Consensus Building Methods, 7 Language Patterns, 4 Stages of Interactive Inquiry and 6 Laws of Dialogue

The methodology of Structured Democratic Dialogue, which counts more than four decades of practicing around the world, has been selected by leading international and public organizations to resolve complex problems (in the last ten years mostly) with tangible results where other methods have failed. This methodology is considered the most appropriate for solving complex problems, whose solution in any other case would seem literally impossible. Furthermore, it achieves fair and equitable composition of different views in order to create consensus among the participants.

## II. Indicative Portfolio of Programs

The programs take place either through the use of the **distance learning method** or **with lectures in classroom** (or a combination of the two). The following program portfolios are indicative and open to adjustments according to the target audience:

1. [Financing Tools and Mechanisms of the European Union and other international bodies](#)

2. [Psycho-social dimensions of labor relations and the Development of handling skills](#)

3. Mentoring as a critical factor for increasing organizational efficiency
4. Stress management in the workplace
5. Transparency and Logistics in the Public Sector
6. Management of Clusters
7. Local Governance, civil society and participation
8. Development Planning
9. Quality and service management
10. Strategic management and organizational development
11. Time management
12. ICT and organizational development
13. Evaluation, monitoring and research
14. Corporate finance
15. HR Management
16. Crisis Management
17. The art of Negotiation
18. Business Angels



**EPLO**  
European Public Law  
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- 19. Ethics
- 20. Marketing
- 21. Process Management
- 22. Project Management
- 23. Silver Economy
- 24. Education through Art
- 25. Healthcare Management
- 26. Self Management for high performanc